

A photograph of three business professionals in an office setting. A man with a beard is on the left, looking towards the center. Two women are in the center and right, looking at a laptop. The woman on the right has her hand on her chin in a thoughtful pose. The background shows a blurred office environment with a whiteboard and another person. A large green and yellow diagonal graphic element is at the bottom of the page.

PARTNER STRATEGY SUCCESS

Business Transformation with SAP

www.limelight.consulting

Limelight

About Limelight

Our mission as a company is to support businesses and their people through the entire business transformation journey. We strive to provide exceptional value and deliver long lasting positive change, enabling businesses to flourish.

Limelight is a forward thinking transformation partner for the digital generation. We believe the consulting industry has let customers down in terms of delivery and are on a mission to restore faith in the marketplace.

At our core, is the belief is that transformation projects, utilising SAP, can be successfully delivered at speed, under cost controlled circumstances without compromising governance and leadership oversight. We have accelerators that facilitate every stage of a programme and allow us to complete remarkable things at pace.

With over 100 years hands-on delivery experience in our executive team alone, we have been fortunate to work with some amazing companies and even more incredible people. Our unique delivery approach safeguards your SAP transformation and simplifies even the most difficult implementation.

As a company we are proud to be aligned to the United Nations Global Goals. This means that working with Limelight helps give something back to the world - something our entire team are truly passionate about.



We deliver career defining programmes, allowing senior executives to sleep easy. It is true peace of mind delivery.

CELEBRATE



A Typical Transformation Journey

We are all on a journey when it comes to business transformation. In a post covid world, every company has to seriously consider its digital journey. Many were already on this path, but now all need to consider their operations to safeguard their future and grow to their potential.

What this is not, is an IT programme. This is a **transformation programme**.

1

Define Your Vision

First you need to define where you are heading and what the future of the organisation looks like. This is the blue sky moment. Get creative and be sure to involve all of the workforce.

2

Simplify Processes

Next you will be required to strip all the complexity out of your business. Ask yourself if the steps add to the value for the end client? If not, why have them?

3

Change Management

Defining and creating the new model company is one of the most challenging aspects of a transformation. What will it look like? How will it operate globally? What roles are key?

4

Business Adoption

Next is the rollout. How will you invoice and embed the change across your organisation?

5

Benefit Realisation

Finally, and most importantly, the journey needs to be worth it. This phase is where you 'bank' the benefit and start operating in the new manner.



RESULTS CULTURE



Programmes
delivered on time



Average time to
benefit delivery



Successful programme
implementations



Of teaching
provided to third
world countries

Our Accelerators

➤ RunFast Launchpad

Start your transformation programme with confidence. Define the vision, document the business case and set up the programme for success.

➤ RunFast Transformation

Full ongoing management of your transformation programme. From launch through to benefit delivery using our best practice frameworks.

➤ RunCentre Setup

Capability assessment and formation of a 'Centre of Excellence' with new structures, tooling and roles to support your new business model.

➤ RunBetter Processes

Continual improvement framework for making incremental innovation as well as significant future changes to business processes.

RunFast Launchpad

> Define the vision

Create and define your picture of the future for everyone to understand and align to.

> Business case

Combining the digital agenda with business strategy and defining the expected ROI for the programme. Ensure benefits are defined from the outset.

> Target operating model

Work to define the early concepts of the target operating model. Understand how your future organisation will transact.

> Processes and structure

Define the optimal structure of the programme and understand the best way to deliver success to your organisation.



Launchpad enables clients to move from concept to delivery in the fastest way possible, without jeopardising control.





TRANSFORM

RunFast Transformations

> Business driven transformation

All transformations are run from a business perspective, led by benefits and change, rather than a technological perspective.

> World class methodology

Best in class tools, templates and methods forged through previous implementations and expert around the globe.

> Quick deploy PMO

Instantly deploy a project management office (PMO) with our quick start PMO and cloud control centre.

> Assurance and audit

Remove any ambiguity and ensure your programme is on the right path with our 128 point checklist and healthcheck.



Without the right team, approach and experience, even the best planned programmes can come unstuck.



EXCELLENCE

RunCentre Setup

➤ Best practice structure and tools

Set up your centre of excellence having learnt from hundreds that have gone before you. Avoid their costly mistakes!

➤ Right-sizing and right-sourcing

Ensure your organisation is sized accordingly and take advantage of internal and external teams and experience.

➤ IT capability model

Conduct a capability assessment on your existing estate to determine its structure and improvement areas in order to support your transformation.

➤ Continuous improvement

Deploy a best in class continuous improvement framework that is business driven and IT enabled. Unlock low hanging fruit.



When the dust settles after your transformation, you need to be able to continue delivering innovation for the business.

RunBetter Processes

> Process excellence framework

Ensure business process excellence is delivered. Utilise tooling to monitor business processes and adapt and improve when required.

> Robotics

Analyse your business processes to see where robotic process automation could improve processing time and save you time/money.

> Micro innovation

Learn the fastest way to implement micro innovations. Shaving a few seconds from a task scales significantly at the enterprise level.

> Diagnostic suite

Preconfigured performance diagnostic suite to monitor your business processes in real time and highlight issues before they become critical.



Drive accelerated adoption and conduct proactive root cause analysis of issues.



RunHealthy Assessment

> Industrialised Assurance

World class industrialised assurance framework. Validated against multiple global transformation programmes

> Multiple time horizons

Combines retrospective healthchecks and horizon scanning watch points to spot danger before it hits.

> Boardroom relevant

Outcomes, actions and recommendations driven by detail but boardroom relevant.

> Quick start recovery

Where required a quick start recovery programme to get your programme back on track, delivering as it was promised.



RunHealthy gives clients peace of mind that their programme is running in accordance with global best practice.





GIVING BACK

Our Why

- **Change the future** - One of the most frustrating statistics in our industry is the failure rate of complex transformation programmes. We are highly passionate about what we do and are on a quest to make that a thing of the past.
- **Change customers** - Give customers the experience they deserve and enable them to take advantage of new technology more simply and safely.

Our Giving Pledge

- When Limelight formed, the team decided to put giving at our core and committed fully to the United Nations Global Goals. As such, we work with a charity called Buy One Give One (B1G1). Through this charity, for every day of consulting we bill we provide a month of education to a child in some of the worlds poorest areas. Simple but truly life-changing.



THE GLOBAL GOALS
For Sustainable Development



Limelight

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